

## Sow vertically Grow exponentially



Climate change on food crisis is real...



# I saw that in my country.



## But everyone will face it very soon.



### **Background beyond this idea**

- The impact of climate change on crop quality and yield
- The changing climate alters the timing and duration of growing seasons, leading to reduced crop yields and increased water stress.
- Important to adopt sustainable farming practices





Governments are not ready yet.

But the people are already started...



### People found ways to grow crops with:

- Vertical growing
- Roof top growing
- Green houses
- Container growing

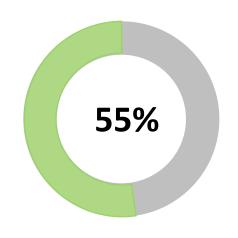


# **Gardening industry**

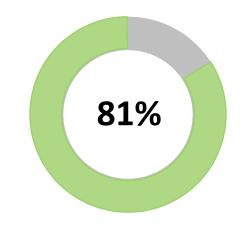
- Indoor farming experienced a \$34~B global market in 2022.
- Vertical growing had a \$4~B global market in 2022.
- Vertical growing will experience a \$21 B global market by 2029.

# Gardening industry in the USA

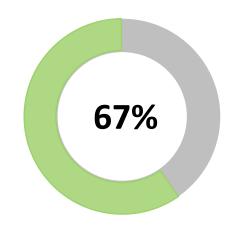
American **adults** spend **\$48 B** on lawn and gardening equipment each year.



American households engaged in gardening



American are willing to spend more money next year on gardening.



American gardeners are interested in modern farming methods.

### Gardening industry in the USA after Covid

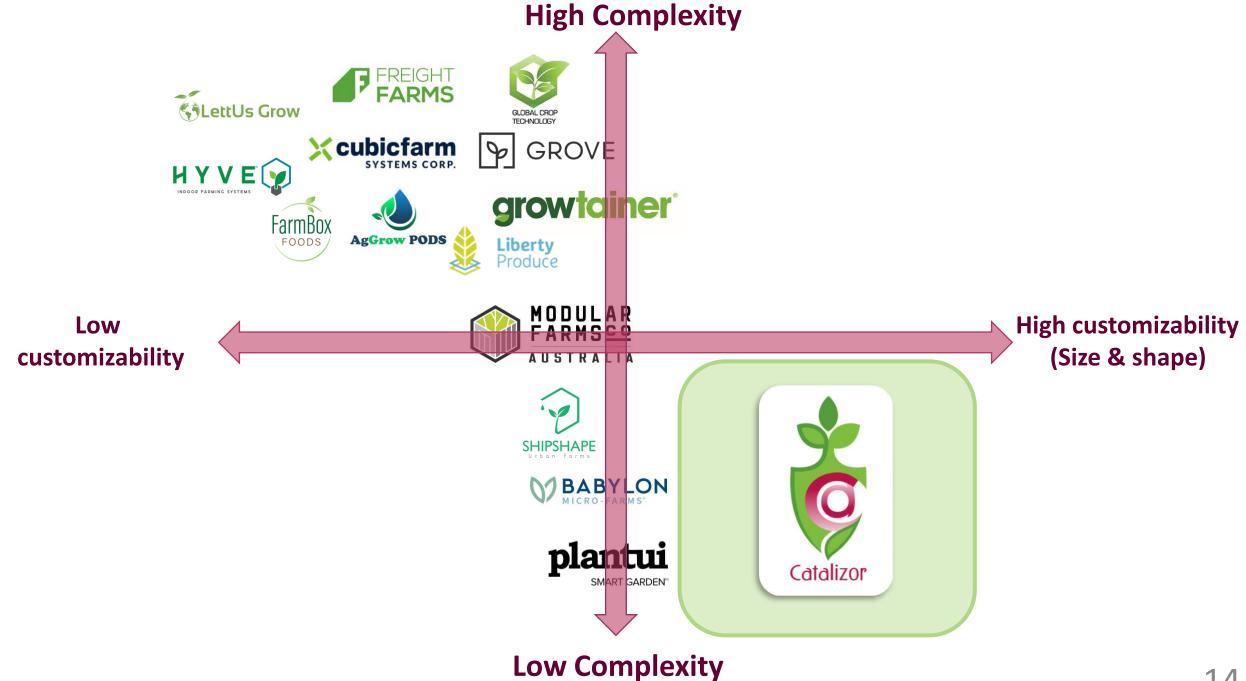
Covid made 18 M new gardeners

Global **online sales** of gardening **doubled** during the Covid pandemic.

# Vertical growing is the solution ...

- Save water
- Save soil
- Customizable for small farmers
- Higher productivity in a much smaller area
- Shorter growing times
- Fresh produce is grown much closer to where it's eaten

### But vertical farming has not found its place yet ...



### Interviews

#### **Container farming manufacturer**



#### **Vertical growing container**

Heavy and large
Limited design
Unprofitable
Limited crops
Return boxes
Limited customers

Needs education

#### Hydroponic farming user



#### Vertical growing needs

More passivation (Solar cell ...)
Customizability (Size, shape, ...)
Storage to keep products
Stable Market to sell
Professional labor
Education

#### **Conventional small grower**



#### Vertical growing ...

Complex to install
Complex to understand
High operational costs
Expensive to start
Needs professional labor
More plastic components
Needs education

Conclusion: the available systems are complex and need to be customized to users' needs.

## In the 18 responses to my Survey

I discovered that individuals engage in gardening or growing for the purpose of finding relaxation and entertainment. However, it appears that they may not be aware of the potential impact of climate change on these activities, and therefore may not be connecting them with their changing needs.

# Let me make the story short...

Why How

The birth of a new life, whether a plant or a human being, brings:

- Joy and happiness.
- A sense of purpose and meaning in our lives.

But, few people have enough skills to make food. People are hesitant to start growing because of:

- their lack of skill
- There is no suitable service for them.

So, Catalizor is going to upgrade the people's skills and find a matching service for them.

What

# **Brand DNA of Catalizor**

Brand Value

Smart Selectivity
Compatibility
Specificity
Accelerator
Joyful and satisfaction
Conductor

**Brand attribute** 

Accessible
Sustainable
Supportive
Futuristic
Creative
Catalysis

**Product attribute** 

Customize the service
Better use of soil and water
Productive space
Satisfied customers
Make a bridge between customers and services

### Catalizor wants to match them





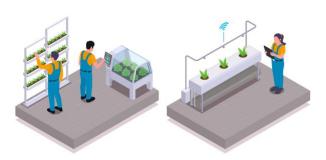








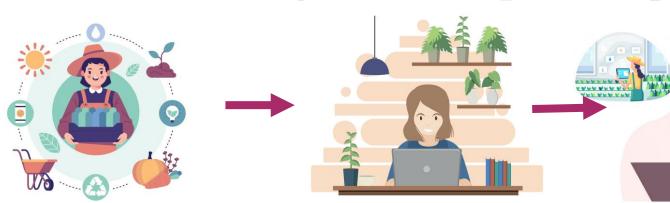








# Catalizor journey map



Too complex &
No matches



Discover Catalizor s services



Imagine your plant-growing system

Customize your dream system in **Catalizor** 



Research the products

Catalizor: Consultant, Design,
Order, Education, Installation, and Support









We have my own vertical growing system.

### Catalyst

- Catalysts are usually **stable** under reaction conditions
- Catalysts often have a large surface area, which **provides more opportunities** for reactant molecules **to come into contact**.
- Catalysts are not consumed during the reaction and can be regenerated for reuse.
- Catalysts can accelerate reactions with minimal energy input.
- Catalysts can only accelerate certain reactions and not others, and Increase the rate of a chemical reaction

### **Ca**talizor

- Will provide an **active foundation** and a **stable bridge** between traditional and modern growing techniques.
- Can make a connection between available services and customer demands.
- It will break down the available solutions to make new bonds and services between manufacturers and customers.
- It will make growing easy, accessible, efficient, and cultural.
- Climate change affects our lives soon and we need to accelerate sustainable growth.

### **Top Names for My Brand**

**Leading Seedling** 

### **Arman Farm**

Home Harvest

Life in Cycle

Catalizor in **Farsi** is the **catalyst** 

Grows in Raws Tag in Ag

**Farms in Arms** 

Almas Farm



#### **Green shows:**

- Nature
- Health
- Wealth
- Peace
- Confident
- Reliability
- Technical
- Growth



#### **Red shows:**

- Daring
- Spirited
- Independent
- •State of the art
- Energy
- Action
- Heat
- Strength
- Desirability

### **Top Taglines:**

Lateral growing, 365

A new way to Farm, A better way to live

**Grow Smarter, Not Harder** 





























### Brand expansion (Let's do that for all)

- Expand the service to other self-sustainable areas such as education, energy, water, waste, architecture, and security
- Develop the customer's skills in other areas rather than growing
- Develop an AI (Artificial Intelligence) simulator for modern farming technologies in different climates and geographies
- Develop an AI network for the global management of micro-economies



